ACI Formulations Limited

2nd Quarter ended Report 2016-2017 for the six month period ended on 31 December 2016

ACI Formulations Limited Statement of financial position Unaudited

Figures in "000" Taka As at As at 30 June 2016 Note **31 December 2016** Assets Property, plant and equipment 5 1,752,283 1,739,760 14,934 Investments 6 14,934 1,767,217 1,754,694 Non-current assets 7 994,888 Inventories 1,206,016 Trade receivables 8 1,700,663 1,187,990 Other receivables 22,330 10,086 9 23,557 Inter-company receivables 33,382 10 Advances, deposits and prepayments 460,985 390,304 Cash and cash equivalents 162,391 112,512 **Current assets** 3,585,767 2,719,337 4,474,031 Total assets 5,352,984 **Equity** 450,000 Share capital 450,000 Reserves 1,136,393 1,136,393 779,050 696,968 Retained earnings 2,365,443 2,283,361 **Total equity** Liabilities Employee benefits 11 29,829 29,272 50,907 47,650 Deferred tax liabilities Non-current liabilities 80,736 76,922 42,540 68,782 Bank overdrafts 944,237 1,811,121 Loans and borrowings Trade payables 112,316 28,306 12 334,595 398,773 Other payables 403,438 13 273,824 Inter-company payables Provision for tax 332,409 270,212 2,113,748 Current liabilities 2,906,805 2,190,670 Total liabilities 2,987,541 5,352,984 4,474,031 Total equity and liabilities Net asset value per share 52.57 50.74

Chairman

Managing Director

Director

Chief Financial Officer

Sheem also Ratura Company Secretary

ACI Formulations Limited Statement of profit or loss Unaudited

Figures in "000" Taka For the 2nd quarter from For the half year from July to July to October to October to December December December December Note 2016 2015 2016 2015 14 1,205,251 1,109,373 Revenue 1,897,038 1,840,627 15 Cost of sales (1,308,504)(1,361,617)(803,852)(815,644)293,729 Gross profit 588,534 479,010 401,399 Other income 2,154 1,385 1,337 65 Administrative, selling and distribution expenses 16 (298,959)(220,498)(170,418)(107,804)Operating profit 291,729 259,897 232,318 185,990 Finance costs (41,690)(32,984)(27,252)(16,711)169,279 Profit before contribution to WPPF 250,039 226,913 205,066 Contribution to WPPF (12,502)(11,346)(10,253)(8,464)215,567 194,813 160,815 Profit before tax 237,537 (53,171)(41,022)Tax expenses (65,455)(54,720)Profit after tax 172,082 160,847 141,642 119,793 Earnings per share Basic earnings per share 3.82 3.57 3.15 2.66

Managing Director

Director

Chief Financial Officer

Company Secretary

ACI Formulations Limited Statement of profit or loss and other comprehensive income Unaudited

		•	Figures	in ''000'' Taka
	For the half	year from	For the 2nd o	uarter from
	July to December 2016	July to December 2015	October to December 2016	October to December 2015
Profit after tax	172,082	160,847	141,642	119,793
Other comprehensive income				
Items that will not be reclassified to profit or loss				
Revaluation of property, plant and equipment	-	459,409	-	459,409
Related tax on other comprehensive income	_	(14,676)	-	(14,676)
Other comprehensive income, net of tax	-	444,733	-	444,733
Total comprehensive income	172,082	605,580	141,642	564,526

ACI Formulations Limited Statement of cash flows Unaudited

Unaudited	Vigue	a in U000U Taka
	For the hal	s in "000" Taka
•	July to	July to
	December 2016	December 2015
Cash flows from operating activities	· · · · · ·	
Cash received from customers	1,381,178	1,278,642
Cash received from other income	2,154	2,836
	1,383,332	1,281,478
Cash received/(paid) from/(for):		
Purchase of inventory	(1,415,296)	(1,267,177)
Other receivables	(12,244)	5,822
Operating expenses	(293,009)	(127,845)
Other payables	(24,194)	7,141
Payment for WPPF	(6,666)	(16,237)
Advances, deposits and prepayments	(14,861)	(15,825)
	(1,766,270)	(1,414,121)
Cash generated from operations	(382,938)	(132,643)
Finance costs	(35,799)	(31,497)
Income tax expense	(55,820)	(61,212)
*	(91,619)	(92,708)
Net cash from operating activities	(474,557)	(225,351)
Cash flows from investing activities		
Acquisition of property, plant and equipment	(38,733)	(33,896)
Investment	(50,755)	(235)
Net cash used in investing activities	(38,733)	(34,131)
-		
Cash flows from financing activities	(139,439)	513,635
Inter-company debts received/(paid)	, , ,	,
Proceeds from loans and borrowings	866,883	(100,884)
Dividends paid	(138,033)	(133,846)
Net cash from financing activities	589,411	278,906
Net increase in cash and cash equivalents	76,121	19,424
Cash and cash equivalents as at 1 July	43,730	21,473
Cash and cash equivalents as at 31 December*	119,851	40,897
*Closing balance represents		
Cash and cash equivalent	162,391	92,774
Bank overdraft	(42,540)	
	119,851	40,897

(10.55)

(5.01)

Net operating cash flow per share (NOCFPS)

ACI Formulations Limited Statement of changes in equity Unaudited

Figures in "000" Taka

		For the half y	ear from July to D	ecember 2016
	A	ttributable to owne	er of the Company	
	Share capital	Revaluation reserve	Retained earnings	Total
Balance at 1 July 2016	450,000	1,136,393	696,968	2,283,361
Total comprehensive income				
Profit for the period	-	-	172,082	172,082
Total comprehensive income	_	-	172,082	172,082
Contributions and distributions				
Issue of bonus shares	-	_	-	-
Interim dividends	-	-	(90,000)	(90,000)
Total transactions with owners of the company	_	_	(90,000)	(90,000)
Balance at 31 December 2016	450,000	1,136,393	779,050	2,365,443

		For the half y	ear from July to D	ecember 2015
	A	ttributable to own	er of the Company	
	Share capital	Revaluation reserve	Retained earnings	Total
Balance at 1 July 2015	450,000	691,660	603,222	1,744,882
Total comprehensive income				
Profit for the period	-	-	160,847	160,847
Other comprehensive income net of tax		444,733	-	444,733
Total comprehensive income	-	444,733	160,847	605,580
Contributions and distributions				
Issue of bonus shares	-	-	-	-
Dividends	-	-	-	-
Total transactions with owners of the company	-	-	-	-
Balance at 31 December 2015	450,000	1,136,393	764,069	2,350,462

ACI Formulations Limited Consolidated statement of financial position Unaudited

Figures in "000" Taka

	As at	As at
Note	31 December 2016	30 June 2016
5(a)	1,755,453	1,743,007
6(a)	3,089	3,089
	12,383	12,383
	1,770,925	1,758,479
7(a)	1,216,578	1,004,512
	1,711,842	1,190,805
` ´	21,709	10,086
	-	213
10(a)	462,972	394,557
	169,329	114,894
	3,582,430	2,715,067
	5,353,355	4,473,546
	450,000	450,000
	1,136,393	1,136,393
	768,699	686,155
	2,355,092	2,272,548
	(223)	(232)
	2,354,869	2,272,316
11	29,829	29,272
	50,332	47,075
	80,161	76,347
	42,540	68,782
	1,812,216	948,550
	121,434	34,482
12(a)	335,562	399,342
13	273,824	403,438
	332,749	270,289
	2,918,325	2,124,883
	2,998,486	2,201,230
	5,353,355	4,473,546
	52.34	50.50
• • • • • • • • • • • • • • • • • • •	5(a) 6(a) 7(a) 8(a) 10(a)	Note 31 December 2016 5(a) 1,755,453 6(a) 3,089 12,383 1,770,925 7(a) 1,216,578 8(a) 1,711,842 21,709 - - 169,329 3,582,430 5,353,355 450,000 1,136,393 768,699 2,355,092 (223) 2,354,869 11 29,829 50,332 80,161 42,540 1,812,216 121,434 12(a) 335,562 13 273,824 332,749 2,918,325 2,998,486 5,353,355

Managing Director

Director

Chief Financial Officer

ACI Formulations Limited Consolidated statement of profit or loss Unaudited

Figures in "000" Taka For the half year from For the 2nd quarter from July to October to October to July to Note December 2016 December 2015 December 2016 December 2015 Revenue 14(a)1,909,709 1,843,478 1,214,740 1,110,849 Cost of sales 15(a) (1,319,720)(1,363,888)(812,250)(817,311)293,538 **Gross profit** 589,989 479,590 402,490 1,337 65 Other income 2,154 1,385 (112,521)Administrative, selling and distribution expenses 16(a) (299,363)(226,545)(170,651)254,430 233,176 181,082 Operating profit 292,780 (33,016)(27,491)(16,724)Finance costs (42,008)164,358 250,772 221,414 205,685 Profit before contribution to WPPF (10,253)(8,464)Contribution to WPPF (12,502)(11,346)210,068 195,432 155,894 Profit before tax 238,270 (41,034)(53,392)Income tax expenses (65,717)(54,715)142,040 114,860 172,553 155,353 Profit after tax Total comprehensive income attributable to: 142,032 115,928 Owners of the Company 172,544 156,087 (1,068)Non controlling interest (734)142,040 114,860 172,553 155,353 Earnings per share Basic earnings per share 3.83 3.47 3.16 2.58

2 900

Chairman

Managing Director

Director

Chief Financial Officer

Sheema about Red Company Secretary

ACI Formulations Limited Consolidated statement of profit or loss and other comprehensive income Unaudited

			Figure	s in "000" Taka
	For the hal	if year from	For the 2nd	quarter from
	July to December 2016	July to December 2015	October to December 2016	October to December 2015
Profit after tax	172,553	155,353	142,040	114,860
Other comprehensive income				
Items that will not be reclassified to profit or loss				
Revaluation of property, plant and equipment	-	459,409	-	459,409
Related tax on other comprehensive income	-	(14,676)	-	(14,676)
Other comprehensive income, net of tax	-	444,733	-	444,733
Total comprehensive income	172,553	600,086	142,040	559,593
Total comprehensive income attributable to:				
Owners of the Company	172,544	600,820	142,032	560,661
Non-controlling interest	9	(734)	8	(1,068)
	172,553	600,086	142,040	559,593

ACI Formulations Limited Consolidated statement of cash flows Unaudited

Figures in "000" Taka

	Figures in "000" Ta For the half year from		
	July to December	July to December	
	2016	2015	
Cash flows from operating activities			
Cash received from customers	1,385,484	1,281,023	
Cash received from other income	2,154	2,836	
	1,387,638	1,283,859	
Cash received/(paid) from/(for):	100.00.00		
Purchase of inventory	(1,424,509)	(1,269,116)	
Other receivables	(12,244)	5,822	
Operating expenses	(282,051)	(127,048)	
Other payables	(24,194)	7,141	
Payment for WPPF	(6,665)	(16,237)	
Advances, deposits and prepayments	(12,594)	(16,085)	
	(1,762,257)	(1,415,522)	
Cash generated from operations	(374,619)	(131,663)	
Finance costs	(36,117)	(31,529)	
Income tax expense	(55,820)	(61,212)	
	(91,937)	(92,741)	
Net cash from operating activities	(466,556)	(224,404)	
Cash flows from investing activities			
Acquisition of property, plant and equipment	(38,961)	(33,986)	
Investment	· · · · · · · · · · · · · · · · · · ·	(235)	
Net cash used in investing activities	(38,961)	(34,221)	
Cash flows from financing activities			
Inter-company debts received/(paid)	(139,439)	513,260	
Proceeds from loans and borrowings	863,666	(100,884)	
Dividends paid	(138,033)	(133,846)	
Net cash from financing activities	586,194	278,531	
Net increase in cash and cash equivalents	80,677	19,906	
Cash and cash equivalents as at 1 July	46,112	23,902	
Cash and cash equivalents as at 31 December*	126,789	43,808	
*Closing balance represents			
Cash and cash equivalent	169,329	95,685	
Bank overdraft	(42,540)	(51,877)	
	126,789	43,808	
Not appearing each flow way (NOCEDS)	(10.24)	(4.00)	
Net operating cash flow per share (NOCFPS)	(10.37)	(4.99)	

ACI Formulations Limited Consolidated statement of changes in equity Unaudited

Figures in "000" Taka

(207)

2,340,630

2,340,837

754,444

	Attı	ibutable to own	ier of the Comp	any		
	Share	Revaluation	Retained	N	Non-controlling	Total
	capital	reserve	earnings	Total	interests	equity
Balance as at 1 July 2016	450,000	1,136,393	686,155	2,272,548	(232)	2,272,316
Total comprehensive income						
Profit for the period	-	-	172,544	172,544	9	172,553
Total comprehensive income		•	172,544	172,544	9	172,553
Contributions and distributions						
Interim dividends	-	-	(90,000)	(90,000)	-	(90,000
Total transactions with owners of the company	-		(90,000)	(90,000)	-	(90,000
Balance as at 31 December 2016	450,000	1,136,393	768,699	2,355,092	(223)	2,354,869
	Share capital	ributable to own Revaluation reserve	Retained earnings		Non-controlling interests	Total equity
Balance as at 1 July 2015	450,000	691,660	599,326	1,740,986	(97)	1,740,889
Total comprehensive income						
Profit for the period	-	-	156,087	156,087	(734)	155,353
Other comprehensive income net of tax		444,733	-	444,733		444,733
Total comprehensive income	-	444,733	156,087	600,820	(734)	
						600,086
•						600,086
Contributions and distributions	_	-	-	-	-	600,086 -
Contributions and distributions Dividends	-	-	-	-	-	600,086
Contributions and distributions Dividends Changes in ownership interests Adjustment for change in NCI	-	-	- (969)	- (969)	- 969	600,086 - -
Contributions and distributions Dividends Changes in ownership interests	-	-	- (969) -	- (969) -	- 969 (345)	600,086 - - (345

450,000

Balance as at 31 December 2015

1,136,393

ACI Formulations Limited Notes to the financial statements for the half year ended 31 December 2016 Unaudited

1 Company profile:

ACI Formulations Limited, a subsidiary of Advanced Chemical Industries Limited, domiciled in Bangladesh. The company's shares are listed with both Dhaka Stock Exchange Limited and Chittagong Stock Exchange Limited. The Principal activities of the company are manufacturing and marketing of a number of agrochemical, consumer brand and paint products.

2 Subsidiaries of ACI Formulations Limited:

ACI Formulations Limited has three subsidiaries namely Neem Laboratories (Pvt.) Ltd, Aloe Organics (Pvt.) Limited and Green Business & Marketing Company (BD) Limited. Neem Laboratories (Pvt.) Ltd is engaged in manufacturing and marketing of herbal products in a small scale. On the other hand, the operations of Aloe Organics (Pvt.) Limited and Green Business & Marketing Company (BD) Limited are currently dormant. ACI Formulations Limited through its voting rights controls the operating and financing activities of above three entities.

3 Consolidated Financial statements:

In addition to the separate financial statements, the consolidated financial statements of the company have been prepared and included in this interim financial report as per BFRS 10: Consolidated Financial Statements. In separate Financial Statements, investment in subsidiaries has been carried at cost as per BAS 27: Separate Financial Statements.

4 Selected explanatory notes:

These financial statements have been prepared in line with Accounting Policies as adopted in the preparation of financial statements for the 18 month period ended 30 June 2016. This interim financial report includes only those selected explanatory notes as were deemed appropriate for better understanding of unaudited financial statements.

		Figures in '000'
	<u>31- Dec -16</u> <u>Taka</u>	<u>30-June -16</u> <u>Taka</u>
5 Property, plant & equipment		
Opening balance	1,764,785	1,744,120
Addition during the period/year	38,468	20,826
Adjustment/Disposal for the year/period	-	(161)
	1,803,253	1,764,785
Accumulated depreciation at the end of period	/year (50,970)	(25,025)
Adjustment/Disposal for the year/period	-	-
Closing balance	1,752,283	1,739,760

		<u>31- Dec -16</u> <u>Taka</u>	<u>30-June -16</u> <u>Taka</u>
5(a)	Property, plant & equipment		
	Opening balance	1,769,516	1,748,851
	Addition during the period/year	38,696	20,826
	Adjustment/Disposal for the year/period		(161)
		1,808,212	1,769,516
	Accumulated depreciation at the end of period/year	(52,759)	(26,509)
	Closing balance	1,755,453	1,743,007
6	Investments		
	Investment in subsidiaries	11,845	11,845
	Investment in FDR	3,014	3,014
	Investment in shares of ACI Motors Limited	75	75
		14,934	14,934
6(a)	Consolidated investments		
	Investment in FDR	3,014	3,014
	Investment in Shares- ACI Motors Limited	75	75
		3,089	3,089
7	Inventories		
	Raw and packing materials	406,605	499,008
	Finished goods	648,577	4 61,350
	Goods in transit	138,182	23,720
	Other inventories	23,444	24,486
	Allowances for slow moving inventory	(10,792)	(13,676)
		1,206,016	994,888
7(a).	Consolidated inventories	445.000	500.400
	Raw and packing materials	415,986	508,198
	Finished goods	649,209	461,724
	Stock in transit	138,799	23,848
	Other inventories	23,444	24,486
	Allowances for slow moving inventory	(10,860) 1,216,578	1,004,512
8	Trade receivables:		
	Related parties	-	-
	Other than related parties	1,855,296	1,340,347
	·	1,855,296	1,340,347
	Allowances for doubtful debts	(154,633)	(152,357)
		1,700,663	1,187,990
	Below six months	1,546,421	1,107,890
	Over six months	308,875	232,457
	Allowances for doubtful debts	(154,633)	(152,357)
		1,700,663	1,187,990

8(a). Consolidated trade receivables Related parties 1,866,475 1,343,162 Other than related parties 1,866,475 1,343,162 Allowances for doubtful debts (154,633) (152,357) 1,711,842 1,190,805 Below six months 1,557,600 1,110,705 Over six months 308,875 232,457 Allowances for doubtful debts (154,633) (152,357) Allowances for doubtful debts 1,711,842 1,190,805 9. Inter-company receivables Neem Laboratories (Pvt.) Ltd. 33,382 23,344 ACI Pure Flour Limited - 213 33,382 23,557 10 Advances, deposits & prepayments 33,382 23,557 10 Advances, deposits & prepayments 2,047 2,332 Suppliers 52,298 33,200 VAT current account 5,654 8,868 Advance income tax (Note-10.1) 337,272 281,452 Deposits: 8,204 8,192 Security deposits 8,204 8,192 Bank guarantee margin 51,728 51,728			<u>31- Dec -16</u> <u>Taka</u>	<u>30-June -16</u> <u>Taka</u>
Other than related parties 1,866,475 1,343,162 Allowances for doubtful debts (154,633) (152,357) Below six months 1,557,600 1,110,705 Over six months 308,875 232,457 Allowances for doubtful debts (154,633) (152,357) Allowances for doubtful debts (154,633) (152,357) Allowances for doubtful debts (154,633) (152,357) 1,711,842 1,190,805 9. Inter-company receivables VATURE (190,11) 2.047 2.32 Neem Laboratories (Pvt.) Ltd. 33,382 23,344 ACI Pure Flour Limited - 213 Advances, deposits & prepayments 34,342 2,3557 10 Advances, deposits & prepayments 2,047 2,332 Staffs 2,047 2,332 Staffs 2,047 2,332 VAT current account 5,634 8,68 Advance income tax (Note-10.1) 337,272 281,452 Bank guarantee margin 51,728 51,728 Benak guarantee margin 51,728	8(a).	Consolidated trade receivables		
Allowances for doubtful debts 1,866,475 (154,633) (152,357) (152,357) (1,711,842) 1,190,805 Below six months 1,557,600 1,110,705 Over six months 308,875 232,457 Allowances for doubtful debts (154,633) (152,357) (152,357) (1,711,842) 1,190,805 9. Inter-company receivables Neem Laboratories (Pvt.) Ltd. 33,382 23,557 10 Advances, deposits & prepayments Advances: Staffs 2,047 2,332 Suppliers 52,298 33,200 VAT current account 5,634 8,668 Advance income tax (Note-10.1) 337,272 281,452 Deposits: Security deposits 8,204 8,192 Bank guarantee margin 51,728 51,728 59,920 Prepayments: Prepaid expenses 3,802 4,532 7,204 8,004 8,004 8,005 3,004 10.1 Advance income tax Opening balance 281,452 212,257 Paid during the period/year 55,820 69,195 Adjustment during the period/year - 581,802 81,452 81,452 Adjustment during the period/year - 581,802 81,452 Adjustment during the period/year - 581,802 81,452 81,452 Adjustment during the period/year - 581,802 81,452 81,		Related parties	-	-
Allowances for doubtful debts		Other than related parties		
1,711,842			1,866,475	1,343,162
Below six months		Allowances for doubtful debts		
Over six months 308,875 (154,633) (152,357) (152,357) 232,457 (154,633) (152,357) Allowances for doubtful debts (154,633) (152,357) (1,711,842) 1,190,805 9. Inter-company receivables Neem Laboratories (Pvt.) Ltd. 33,382 (23,344) 2 (213) 2 (213) 33,382 (23,557) 2 (213) 33,382 (23,557) 2 (213) 33,382 (23,557) 2 (213) 33,382 (23,557) 2 (214,257			1,711,842	1,190,805
Allowances for doubtful debts (154,633) (152,357) 1,711,842 1,190,805 1,711,842 1,190,805		Below six months	1,557,600	1,110,705
1,711,842 1,190,805 9. Inter-company receivables Neem Laboratories (Pvt.) Ltd. 33,382 23,344 ACI Pure Flour Limited - 213 33,382 23,557 10 Advances, deposits & prepayments Advances: Staffs 2,047 2,332 Suppliers 52,298 33,200 VAT current account 5,634 8,868 Advance income tax (Note- 10.1) 337,272 281,452 Deposits: Security deposits 8,204 8,192 Bank guarantee margin 51,728 51,728 51,728 Prepayments: Prepayments: 3,802 4,532 Prepayments: 3,802 4,532 460,985 390,304 10.1 Advance income tax Opening balance 281,452 212,257 Paid during the period/year 55,820 69,195 Adjustment during the period/year - - -		Over six months	308,875	232,457
9. Inter-company receivables Neem Laboratories (Pvt.) Ltd. 33,382 23,344 ACI Pure Flour Limited - 213 33,382 23,557 10 Advances, deposits & prepayments - 2,047 2,332 Advances: 2,047 2,332 33,200 VAT current account 5,634 8,868 4,862 4,819 4,819 <		Allowances for doubtful debts	(154,633)	(152,357)
Neem Laboratories (Pvt.) Ltd. 33,382 23,344 ACI Pure Flour Limited - 213 33,382 23,557 10 Advances, deposits & prepayments Advances: Staffs 2,047 2,332 Suppliers 52,298 33,200 VAT current account 5,634 8,868 Advance income tax (Note- 10.1) 337,272 281,452 Deposits: 8,204 8,192 Bank guarantee margin 51,728 51,728 Prepayments: Frepaid expenses 3,802 4,532 Prepayments: 3,802 4,532 460,985 390,304 10.1 Advance income tax Opening balance 281,452 212,257 Paid during the period/year 55,820 69,195 Adjustment during the period/year 10.1 Adjustment during the period/year Adjustment during the period/year 233,382 23,557 243,257 281,452 212,257 241,452 242,257			1,711,842	1,190,805
ACI Pure Flour Limited 23,3382 23,557 10 Advances, deposits & prepayments Advances: Staffs 2,047 2,332 Suppliers 52,298 33,200 VAT current account 5,634 8,868 Advance income tax (Note- 10.1) 337,272 281,452 Deposits: Security deposits 8,204 8,192 Bank guarantee margin 51,728 51,728 Bank guarantee margin 55,932 59,920 Prepayments: Prepaid expenses 3,802 4,532 460,985 390,304 10.1 Advance income tax Opening balance 281,452 212,257 Paid during the period/year 55,820 69,195 Adjustment during the period/year	9.	Inter-company receivables		
ACI Pure Flour Limited 23,3382 23,557 10 Advances, deposits & prepayments Advances: Staffs 2,047 2,332 Suppliers 52,298 33,200 VAT current account 5,634 8,868 Advance income tax (Note- 10.1) 337,272 281,452 Deposits: Security deposits 8,204 8,192 Bank guarantee margin 51,728 51,728 Prepayments: Prepaid expenses 3,802 4,532 Prepayments: Prepaid expenses 3,802 4,532 460,985 390,304 10.1 Advance income tax Opening balance 281,452 212,257 Paid during the period/year 55,820 69,195 Adjustment during the period/year		Neem Laboratories (Pvt.) Ltd.	33,382	23,344
10		• • •	· •	213
Advances: Staffs 2,047 2,332 Suppliers 52,298 33,200 VAT current account 5,634 8,868 Advance income tax (Note- 10.1) 337,272 281,452 397,251 325,852 Deposits: Security deposits 8,204 8,192 Bank guarantee margin 51,728 51,728 59,932 59,920 Prepayments: Prepayments: 3,802 4,532 460,985 390,304 10.1 Advance income tax Opening balance 281,452 212,257 Paid during the period/year 55,820 69,195 Adjustment during the period/year - -			33,382	23,557
Suppliers 52,298 33,200 VAT current account 5,634 8,868 Advance income tax (Note- 10.1) 337,272 281,452 397,251 325,852 Deposits: Security deposits 8,204 8,192 Bank guarantee margin 51,728 51,728 59,932 59,920 Prepayments: Prepaid expenses 3,802 4,532 460,985 390,304 10.1 Advance income tax Opening balance 281,452 212,257 Paid during the period/year 55,820 69,195 Adjustment during the period/year - -	10			
VAT current account 5,634 8,868 Advance income tax (Note- 10.1) 337,272 281,452 397,251 325,852 Deposits: Security deposits 8,204 8,192 Bank guarantee margin 51,728 51,728 59,932 59,920 Prepayments: Prepaid expenses 3,802 4,532 460,985 390,304 10.1 Advance income tax Opening balance 281,452 212,257 Paid during the period/year 55,820 69,195 Adjustment during the period/year - -		Staffs	2,047	2,332
Advance income tax (Note- 10.1) 337,272 281,452 397,251 325,852 Deposits: Security deposits 8,204 8,192		Suppliers	52,298	33,200
Deposits: 325,852 Deposits: \$325,852 Security deposits 8,204 8,192 Bank guarantee margin 51,728 51,728 59,932 59,920 Prepayments: Prepaid expenses 3,802 4,532 Prepayments: 3,802 4,532 460,985 390,304 10.1 Advance income tax 281,452 212,257 Paid during the period/year 55,820 69,195 Adjustment during the period/year - -		· ·	5,634	8,868
Deposits: 325,852 Security deposits 8,204 8,192 Bank guarantee margin 51,728 51,728 Prepayments: 79,920 Prepaid expenses 3,802 4,532 460,985 390,304 10.1 Advance income tax Opening balance 281,452 212,257 Paid during the period/year 55,820 69,195 Adjustment during the period/year - -		Advance income tax (Note- 10.1)	337,272	281,452
Security deposits 8,204 8,192 Bank guarantee margin 51,728 51,728 59,932 59,920 Prepayments: Prepaid expenses 3,802 4,532 3,802 4,532 460,985 390,304 10.1 Advance income tax Opening balance 281,452 212,257 Paid during the period/year 55,820 69,195 Adjustment during the period/year - -		, ,	397,251	325,852
Bank guarantee margin 51,728 51,728 59,932 59,920 Prepayments: Prepaid expenses 3,802 4,532 3,802 4,532 460,985 390,304 10.1 Advance income tax Opening balance Paid during the period/year 281,452 212,257 Paid during the period/year 55,820 69,195 Adjustment during the period/year - -				
59,932 59,920 Prepayments: Prepaid expenses 3,802 4,532 3,802 4,532 460,985 390,304 10.1 Advance income tax		Security deposits		
Prepayments: Prepaid expenses 3,802 4,532 3,802 4,532 460,985 390,304 10.1 Advance income tax 281,452 212,257 Paid during balance 281,452 212,257 Paid during the period/year 55,820 69,195 Adjustment during the period/year - -		Bank guarantee margin		
Prepaid expenses 3,802 4,532 3,802 4,532 460,985 390,304 10.1 Advance income tax Opening balance Opening balance Paid during the period/year 55,820 69,195 337,272 Adjustment during the period/year -			59,932	59,920
3,802 4,532 460,985 390,304 10.1 Advance income tax Opening balance 281,452 212,257 Paid during the period/year 55,820 69,195 Adjustment during the period/year - -		• •	0.000	4.500
10.1 Advance income tax 281,452 212,257 Opening balance 281,452 212,257 Paid during the period/year 55,820 69,195 Adjustment during the period/year - -		Prepaid expenses		
10.1 Advance income tax Opening balance 281,452 212,257 Paid during the period/year 55,820 69,195 Adjustment during the period/year - -				
Opening balance 281,452 212,257 Paid during the period/year 55,820 69,195 Adjustment during the period/year - -			460,985	390,304
Paid during the period/year 55,820 69,195 337,272 281,452 Adjustment during the period/year - -	10.1			
Adjustment during the period/year - 281,452			•	•
Adjustment during the period/year		Paid during the period/year		
			337,272	281,452
Closing balance <u>337,272</u> 281,452		- · · · · · · · · · · · · · · · · · · ·		
		Closing balance	337,272	281,452

		<u>31- Dec -16</u> <u>Taka</u>	<u>30-June -16</u> <u>Taka</u>
10(a).	Consolidated advances, deposits & prepayments		
	Advances:		
	Staff	2,047	2,332
	Suppliers & others	52,779	33,633
	VAT current account	5,634	8,868
	Advance income tax	337,613	281,756
		398,073	326,589
	Deposits:		
	Security deposits	8,204	8,192
	Bank guarantee margin	51,728	51,728
		59,932	59,920
	Prepayments:		2.210
	Prepaid expenses	4,967	8,048
		4,967	8,048
		462,972	394,557
11	Employee benefits		
	Net defined benefit obligation	24,369	23,812
	Other employee benefits	5,460	5,460
	. ,	29,829	29,272
12	Other payables	222.242	
	Creditor for expenses Interest payable Security money payable	263,816 15,088 11,847	267,496 9,197 10,957
	Interest payable Security money payable	15,088 11,847	9,197 10,957
	Interest payable Security money payable Unpaid dividend	15,088 11,847 27,748	9,197 10,957 75,781
	Interest payable Security money payable Unpaid dividend Withholding tax and VAT	15,088 11,847 27,748 3,594	9,197 10,957 75,781 28,677
	Interest payable Security money payable Unpaid dividend	15,088 11,847 27,748	9,197 10,957 75,781 28,677 6,665
12(a)	Interest payable Security money payable Unpaid dividend Withholding tax and VAT Provision for workers' profit participation fund	15,088 11,847 27,748 3,594 12,502	9,197 10,957 75,781 28,677 6,665
12(a).	Interest payable Security money payable Unpaid dividend Withholding tax and VAT Provision for workers' profit participation fund Consolidated other payables	15,088 11,847 27,748 3,594 12,502 334,595	9,197 10,957 75,781 28,677 6,665 398,773
12(a).	Interest payable Security money payable Unpaid dividend Withholding tax and VAT Provision for workers' profit participation fund Consolidated other payables Creditor for expenses	15,088 11,847 27,748 3,594 12,502 334,595	9,197 10,957 75,781 28,677 6,665 398,773
12(a).	Interest payable Security money payable Unpaid dividend Withholding tax and VAT Provision for workers' profit participation fund Consolidated other payables Creditor for expenses Interest payable	15,088 11,847 27,748 3,594 12,502 334,595 264,653 15,088	9,197 10,957 75,781 28,677 6,665 398,773 268,038 9,197
12(a).	Interest payable Security money payable Unpaid dividend Withholding tax and VAT Provision for workers' profit participation fund Consolidated other payables Creditor for expenses Interest payable Security money payable	15,088 11,847 27,748 3,594 12,502 334,595 264,653 15,088 11,847	9,197 10,957 75,781 28,677 6,665 398,773 268,038 9,197 10,957
12(a).	Interest payable Security money payable Unpaid dividend Withholding tax and VAT Provision for workers' profit participation fund Consolidated other payables Creditor for expenses Interest payable Security money payable Unpaid dividend	15,088 11,847 27,748 3,594 12,502 334,595 264,653 15,088 11,847 27,748	9,197 10,957 75,781 28,677 6,665 398,773 268,038 9,197 10,957 75,781
12(a).	Interest payable Security money payable Unpaid dividend Withholding tax and VAT Provision for workers' profit participation fund Consolidated other payables Creditor for expenses Interest payable Security money payable Unpaid dividend Withholding tax and VAT	15,088 11,847 27,748 3,594 12,502 334,595 264,653 15,088 11,847 27,748 3,724	9,197 10,957 75,781 28,677 6,665 398,773 268,038 9,197 10,957 75,781 28,704
12(a).	Interest payable Security money payable Unpaid dividend Withholding tax and VAT Provision for workers' profit participation fund Consolidated other payables Creditor for expenses Interest payable Security money payable Unpaid dividend	15,088 11,847 27,748 3,594 12,502 334,595 264,653 15,088 11,847 27,748	9,197 10,957 75,781 28,677 6,665 398,773 268,038 9,197 10,957 75,781 28,704 6,665
12(a). 13	Interest payable Security money payable Unpaid dividend Withholding tax and VAT Provision for workers' profit participation fund Consolidated other payables Creditor for expenses Interest payable Security money payable Unpaid dividend Withholding tax and VAT	15,088 11,847 27,748 3,594 12,502 334,595 264,653 15,088 11,847 27,748 3,724 12,502	9,197 10,957 75,781 28,677 6,665 398,773 268,038 9,197 10,957 75,781 28,704 6,665
	Interest payable Security money payable Unpaid dividend Withholding tax and VAT Provision for workers' profit participation fund Consolidated other payables Creditor for expenses Interest payable Security money payable Unpaid dividend Withholding tax and VAT Provision for workers' profit participation fund	15,088 11,847 27,748 3,594 12,502 334,595 264,653 15,088 11,847 27,748 3,724 12,502	9,197 10,957 75,781

		Half year	ended on	
		31-Dec-16	31-Dec-15	
		<u>Taka</u>	<u>Taka</u>	
14	Revenue			
	Crop Care & Public Health	1,169,863	1,193,498	
	Mosquito Coil	298,011	330,728	
	Aerosol	313,568	278,769	
	Toilet cleaner	20,841	18,161	
	Paint	94,755	19,471	
		1,897,038	1,840,627	
14(a).	Consolidated revenue			
	Crop Care & Public Health	1,169,863	1,193,498	
	Mosquito Coil	298,011	330,728	
	Aerosol	313,568	278,769	
	Toilet cleaner	20,841	18,161	
	Paint & others	107,426	22,322	
		1,909,709	1,843,478	
15	Cost of sales	000 050	007.475	
	Opening stock	960,359	867,175	
	Purchase	1,284,436	1,192,836	
		2,244,795	2,060,011	
	Closing stock	(1,055,182)	(799,652)	
		1,189,613	1,260,359	
	Manufacturing expenses	118,891	101,258	
		1,308,504	1,361,617	
15(a).	Consolidated cost of sales			
ι υ (α <i>)</i> .	Opening stock	969,922	869,608	
	Purchase	1,295,502	1,193,494	
	ruicilase	2,265,424	2,063,102	
	Closing stock	(1,065,194)	(802,001)	
	Closing stock	1,200,230	1,261,101	
	Manufacturing expenses	119,490	102,787	
	Manufacturing expenses	1,319,720	1,363,888	
16	Administrative, selling and distribution expenses			
	Administrative expenses	52,735	47,408	
	Distribution expenses	34,205	19,411	
	Selling expenses	212,019	153,679	
	Centing expenses	298,959	220,498	
				
16(a).	Consolidated administrative, selling and distribution			
	expenses Administrative expenses	53,139	52,855	
	Distribution expenses	34,205	19,490	
		212,019	154,200	
	Selling expenses	299,363	226,545	
		299,303	ZZ0,343	

17. Segment reporting

The Company has three reportable segments, as described below, which are the Company's strategic divisions. The strategic divisions offer different products and services, and are managed separately because they require different technology and marketing strategies. For each of the strategic divisions, the Company's CEO reviews internal management reports at least on a quarterly basis. The following summary describes the operations in each of the Company's reportable segments:

Crop Care and Public Health (CC & PH)

To manufacture and sell crop care and public health products.

Mosquito Coil (M Coil)

To manufacture and sell mosquito coil products

Figures in '000'

Aerosol

To manufacture and sell aerosol and air freshener products.

	CC &PH Half year ended on		M Coil Half year ended on		Aerosol Half year ended on		Unallocated Half year ended on		Total Half year ended on	
Particulars										
<u> </u>	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15
	<u>Taka</u>	Taka	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>		<u>Taka</u>	<u>Taka</u>	<u>Taka</u>
Segment revenue:										
External revenues	1,169,863	1,193,498	298,011	330,728	313,568	278,769	115,597 12,670	40,483 -	1,897,039 12,670	1,843,478 -
Inter-segment revenues Total revenue	1,169,863	1,193,498	298,011	330,728	313,568	278,769	128,267	40,483	1,909,709	1,843,478
Financing costs	(38,880)	(30,032)	-	(262)	-	-	(3,128)	(2,722)	(42,008)	(33,016)
Depreciation	(13,786)	(13,106)	(8,955)	(10,087)	(2,198)	(2,439)	(1,572)	(431)	(26,511)	(26,063)
Cost of sales excluding depreciation	(633,613)	(735,750)	(274,211)	(304,507)	(295,471)	(262,765)	(96,563)	(40,132)	(1,299,858)	(1,343,154)
Operating expenses excluding depreciation	(247,497)	(199,193)	(5,007)	(2,732)	(4,955)	(2,999)	(34,613)	(16,303)	(292,072)	(221,227)
Other income /(expense)	1,895	2,532	3	-	256	304	-	(1,451)	2,154	1,385
Profit before tax	226,083	207,052	9,349	12,483	10,640	10,327	(7,802)	(19,528)	238,270	210,068
Reportable segment assets	3,174,589	2,437,600	786,323	771,462	540,204	455,986	852,239	678,895	5,353,355	4,343,943
Reportable segment liabilities	1,329,574	1,263,704	146,910	192,275	193,413	199,555	1,328,589	347,779	2,998,486	2,003,313

^{18.} Figures have been rounded off to the nearest '000' Taka and previous period's figures have been rearranged to conform to current period's presentation.