2nd Quarter Report 2018-2019

Statement of financial position Unaudited

			Figures in "000"
W-1000		As at	As at
In Taka	Note	31 December 2018	30 June 2018
Assets			
Property, plant and equipment	5	1,956,619	1,793,503
Investments	6	37,096	37,096
Non-current assets		1,993,715	1,830,599
Inventories	8	1,836,812	1,610,648
Trade receivables	9	1,782,673	1,350,155
Other receivables		41,674	27,351
Inter-company receivables	10	51,990	516,616
Advances, deposits and prepayments	11	607,240	498,330
Cash and cash equivalents		197,266	262,040
Current assets		4,517,655	4,265,140
Total assets		6,511,370	6,095,739
Fauita			
Equity Share capital		450,000	
Reserves		450,000	450,000
Retained earnings		1,136,393	1,136,393
Total equity		857,368 2,443,761	915,940
Total equity		2,443,701	2,502,333
Liabilities			
Employee benefits	12	41,940	39,179
Deferred tax liabilities		55,934	59,511
Non-current liabilities		97,874	98,690
Bank overdrafts		169,026	163,498
Loans and borrowings		1,768,343	2,738,696
Trade payables		150,984	126,997
Other payables	13	344,197	196,583
Inter-company payables	14	1,208,306	.,,,,,,,,
Provision for tax		328,880	268,943
Current liabilities		3,969,736	3,494,716
Total liabilities		4,067,609	3,593,406
Total equity and liabilities		6,511,370	6,095,739
Net asset value (NAV) per share		54.31	55.61

Chairman

Chief Financial Officer

Managing Director

Director

Company Secretary

ACI Formulations Limited Statement of profit or loss and other comprehensive income Unaudited

Figures in "000"

				rig	ures in 000
		For the half	year from	For the 2nd qu	uarter from
In Taka	Note	July to December 2018	July to December 2017	October to December 2018	October to December 2017
Revenue	15	2,155,556	1,944,160	1,216,420	1,287,522
Cost of sales	16	(1,508,830)	(1,380,049)	(847,339)	(898,103)
Gross profit		646,726	564,111	369,081	389,419
Other income		2,696	2,718	1,596	1,208
Administrative, selling and distribution expenses	17	(382,272)	(363,130)	(176,951)	(217,691)
Operating profit		267,150	203,699	193,726	172,936
Finance costs		(103,689)	(61,044)	(56,012)	(36,896)
Profit before contribution to WPPF		163,461	142,655	137,714	136,040
Contribution to WPPF		(8,173)	(7,133)	(6,886)	(6,802)
Profit before tax		155,288	135,522	130,828	129,238
Tax expenses		(56,360)	(34,082)	(49,258)	(32,417)
Profit after tax		98,928	101,440	81,570	96,821
Other comprehensive income		(#	-		<u> </u>
Total comprehensive income	((A)	98,928	101,440	81,570	96,821
Earnings per share					
Basic earnings per share (BEPS)		2.20	2.25	1.81	2.15

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Chairman

Managing Director

Director

Chief Financial Officer

Company Secretary

Statement of changes in equity Unaudited

Figures in "000"

Alexander and the second and the sec		For the half yes	ar from July to Dece	mber 2018			
	Attributable to owner of the Company						
In Taka	Share capital	Revaluation reserve	Retained earnings	Total			
Balance at 1 July 2018	450,000	1,136,393	915,940	2,502,333			
Total comprehensive income							
Profit for the period			98,928	98,928			
Total comprehensive income		79	98,928	98,928			
Transactions with owners of the company	E	29		-			
Contributions and distributions							
Issue of bonus shares				-			
Final dividend for 2017-18		120	(157,500)	(157,500)			
Total transactions with owners of the company			(157,500)	(157,500)			
Balance at 31 December 2018	450,000	1,136,393	857,368	2,443,761			

		For the half yea	r ended July to Dec	ember 2017			
	Attributable to owner of the Company						
In Taka	Share capital	Revaluation reserve	Retained earnings	Total			
Balance at 1 July 2017	450,000	1,136,393	868,405	2,454,798			
Total comprehensive income							
Profit for the period	-	14	101,440	101,440			
Total comprehensive income	161	5 4 5	101,440	101,440			
Transactions with owners of the company							
Contributions and distributions							
Issue of bonus shares	2	100	23	Q			
Final dividend for 2016-17	× .		(67,500)	(67,500)			
Total transactions with owners of the company		29-37	(67,500)	(67,500)			
Balance at 31 December 2017	450,000	1,136,393	902,345	2,488,738			

Statement of cash flows Unaudited

Figures in "000" For the half year from July to December July to December In Taka Note 2018 2017 Cash flows from operating activities Cash received from customers and others 1,704,813 1,558,002 Cash paid to suppliers and employees (1,997,427)(1,827,958)Cash (used in)/generated from operating activities (292,614)(269,956)Payment for WPPF (8,595)(18,775)Interest paid (131,511)(79,483)Income tax paid (62,059)(54,407)(202, 165)(152,665)Net cash (used in)/generated from operating activities* 18 (494,779)(422,621)Cash flows from investing activities Acquisition of property, plant and equipment (195,060)(16,817)Net cash (used in)/generated from investing activities (195,060)(16,817)Cash flows from financing activities Inter-company debts received/(paid) 1,672,931 (209, 216)Proceeds from loans and borrowings (970, 353)756,948 Dividends paid (83,041)(35,591)Net cash (used in)/generated from financing activities 619,537 512,141 Net increase in cash and cash equivalents (70,302)72,703 Cash and cash equivalents as at 1 July 98,542 52,511 Cash and cash equivalents as at 31 December 28,240 125,214

(11.00)

(9.39)

Net operating cash flow per share (NOCFPS)

^{*} See Note 18 for reconciliation of net operating cash flow.

Consolidated Statement of Financial Position Unaudited

		Figures in "000"
	As at	As at
Note	31 December 2018	30 June 2018
5(a)	1,958,551	1,795,746
		33,148
7		5,148
	1,996,847	1,834,042
8(a)	1.856.480	1,629,234
		1,360,567
<i>5(u)</i>		26,004
10(a)		490,418
		500,830
11(4)		262,105
	MANUFACTURE TO THE PARTY OF THE	4,269,158
		6,103,200
	1,136,393 851,144	
	851,144	909,029
ompany		2,495,422
		(165
	2,437,386	2,495,257
12		39,179
		58,527
	96,918	97,706
	169,026	163,497
		2,746,379
		132,432
13(a)		197,589
2000		270,340
****	3,984,349	3,510,237
	4,081,267	3,607,943
	6,518,653	6,103,200
	5(a) 6(a)	S(a) 1,958,551 6(a) 33,148 7 5,148 1,996,847 8(a) 1,856,480 9(a) 1,785,703 36,570 10(a) 37,200 11(a) 611,059 194,794 4,521,806 6,518,653 450,000 1,136,393 851,144 2,437,386 12 41,940 54,978 96,918 169,026 1,770,855 159,817 13(a) 345,553 14 1,208,306 330,792 3,984,349 4,081,267

Chairman .

Managing Director

Director

Chief Financial Officer

Company Secretary

ACI Formulations Limited Consolidated statement of profit or loss and other comprehensive income Unaudited

Figures in "000"

		For the half year from		For the 2nd quarter from	
	70				
In Taka	Note	July to December 2018	July to December 2017	October to December 2018	October to December 2017
Revenue	15(a)	2,169,597	1,958,390	1,220,584	1,294,372
Cost of sales	16(a)	(1,520,968)	(1,392,484)	(850,947)	(903,993)
Gross profit		648,629	565,906	369,637	390,379
Other income		2,696	2,718	1,596	1,208
Administrative, selling and distribution expenses	17(a)	(382,828)	(363,805)	(177,338)	(218,163)
Operating profit	10433-1323	268,497	204,819	193,895	173,424
Finance costs		(103,792)	(61,468)	(55,998)	(37,098)
Profit before contribution to WPPF		164,705	143,351	137,897	136,326
Contribution to WPPF		(8,173)	(7,133)	(6,886)	(6,802)
Profit before tax		156,532	136,218	131,011	129,524
Income tax expenses		(56,903)	(34,221)	(49,321)	(32,531)
Profit after tax		99,629	101,997	81,690	96,993
Other comprehensive income	- Sallings His	-			
Total comprehensive income		99,629	101,997	81,690	96,993
Total comprehensive income attributable to:					
Owners of the Company		99,615	101,986	81,688	96,990
Non controlling interest		14	11	2	3
-		99,629	101,997	81,690	96,993
Earnings per share					
Basic earnings per share (BEPS)		2.21	2.27	1.82	2.16

Chief Financial Officer

Managing Director

Director

Consolidated statement of changes in equity Unaudited

Figures in "000"

	At	tributable to owne				
In Taka	Share capital	Revaluation reserve	Retained earnings	Total	Non-controlling interests	Total equity
Balance as at 1 July 2018	450,000	1,136,393	909,029	2,495,422	(165)	2,495,257
Total comprehensive income						
Profit for the period		12	99,615	99,615	14	99,629
Total comprehensive income	8	36	99,615	99,615	14	99,629
Transactions with owners of the company Contributions and distributions				3873		
Final dividend for 2017-18			(157,500)	(157,500)	\$ P	(157,500)
Total transactions with owners of the company		•	(157,500)	(157,500)	9.	(157,500
Balance as at 31 December 2018	450,000	1,136,393	851,144	2,437,537	(151)	2,437,386
	Aı	tributable to owne	er of the Company	The second second second second	If year from July to	December 2017
In Taka	Share capital	Revaluation reserve	Retained earnings	Total	Non-controlling interests	Total equity
Balance as at 1 July 2017	450,000	1,136,393	859,293	2,445,686	(210)	2,445,476
Total comprehensive income						
Total comprehensive income Profit for the period	2	12	101,986	101,986	11	101,997
N 4 18 18 18 18 18 18 18 18 18 18 18 18 18			101,986 101,986	101,986 101,986	11	
Profit for the period			-			
Profit for the period Total comprehensive income Transactions with owners of the company			-			101,997 101,997 (67,500

1,136,393

893,779

2,480,172

(199)

2,479,973

450,000

Balance as at 31 December 2017

Consolidated statement of cash flows Unaudited

Figures in "000" For the half year from July to December July to December In Taka 2018 2017 Note Cash flows from operating activities Cash received from customers and others 1,726,237 1,565,303 Cash paid to suppliers and employees (2,016,115)(1,839,993)Cash (used in)/generated from operating activities (289,878)(274,690)Payment for WPPF (8,595)(18,775)Interest paid (131,614)(79,906)Income tax paid (62,059)(54,407)(202,268)(153,088)Net cash (used in)/generated from operating activities* 18 (a) (492, 146)(427,778)Cash flows from investing activities Acquisition of property, plant and equipment (195,060)(16,817)Net cash (used in)/generated from investing activities (195,060)(16,817)Cash flows from financing activities Inter-company debts received/(paid) 1,672,931 (209, 216)Proceeds from loans and borrowings (975,524)757,527 Dividends paid (83,041)(35,591)Net cash (used in)/generated from financing activities 614,366 512,720 Net increase in cash and cash equivalents (72,840)68,125 Cash and cash equivalents as at 1 July 98,608 64,899 Cash and cash equivalents as at 31 December 25,768 133,024 Net operating cash flow per share (NOCFPS) (10.94)(9.51)

^{*} See Note 18(a) for reconciliation of consolidated net operating cash flow.

Notes to the financial statements as at and for the half year ended on 31 December 2018 <u>Unaudited</u>

Company profile:

ACI Formulations Limited, a subsidiary of Advanced Chemical Industries Limited, domiciled in Bangladesh. The company's shares are listed with both Dhaka Stock Exchange Limited and Chittagong Stock Exchange Limited. The Principal activities of the company are manufacturing and marketing of a number of agrochemical, consumer brand and paint products.

2. Subsidiaries of ACI Formulations Limited:

ACI Formulations Limited has one subsidiary namely Neem Laboratories (Pvt.) Ltd, engaged in manufacturing and marketing of herbal products. ACI Formulations Limited through its voting rights controls the operating and financing activities of this entity.

Consolidated Financial statements:

In addition to the separate financial statements, the consolidated financial statements of the company have been prepared and included in this interim financial report as per BFRS 10: Consolidated Financial Statements. In separate Financial Statements, investment in subsidiaries has been carried at cost as per BAS 27: Separate Financial Statements.

Selected explanatory notes:

These financial statements have been prepared in line with Accounting Policies as adopted in the preparation of financial statements for the year ended 30 June 2018. This interim financial report includes only those selected explanatory notes as were deemed appropriate for better understanding of unaudited financial statements.

Figures in '000'

		31- Dec -18 Taka	30-June -18 <u>Taka</u>
5	Property, plant & equipment		
	Opening balance	1,937,597	1,874,372
	Addition during the period/year	194,795	63,225
	Adjsutment/Disposal for the year/period		
		2,132,392	1,937,597
	Accumulated depreciation at the end of period/year	(175,773)	(144,094)
	Adjsutment/Disposal for the year/period		-
	Closing balance	1,956,619	1,793,503

		31- Dec -18 <u>Taka</u>	30-June -18 Taka
5(a)	Property, plant & equipment		
	Opening balance	1,942,557	1,879,332
	Addition during the period/year	194,795	63,225
	Adjsutment/Disposal for the year/period		G E a
		2,137,352	1,942,557
	Accumulated depreciation at the end of period/year	(178,801)	(146,811)
	Closing balance	1,958,551	1,795,746
6.	Investments		
	Investment in susidiaries	3,948	3,948
	Investment in FDR	33,073	33,073
	Investment in shares of ACI Motors Limited	75	75
		37,096	37,096
6(a)	Consolidated investments		
A-035-105	Investment in FDR	33,073	33,073
	Investment in Shares- ACI Motors Limited	75	75
		33,148	33,148
7.	Intangible assets		
	Goodwill on acquisition :		
	Neem Laboratories (Pvt.) Limited	5,148	5,148
	•	5,148	5,148
8.	Inventories		
	Raw and packing materials	651,095	643,307
	Finished goods	991,490	824,787
	Goods in transit	178,680	127,763
	Other inventories	26,989	27,321
	Allowances for slow moving inventory	(11,442)	(12,530)
	(E) (2)	1,836,812	1,610,648
8(a).	Consolidated inventories		
	Raw and packing materials	667,892	656,814
	Finished goods	992,212	825,486
	Stock in transit	181,193	132,507
	Other inventories	26,989	27,321
	Allowances for slow moving inventory	(11,806)	(12,894)
		1,856,480	1,629,234
9.	Trade receivables:		
	Related parties	2000 AND 1000	
	Other than related parties	1,914,172	1,461,219
		1,914,172	1,461,219
	Allowances for doubtful debts	(131,499)	(111,064)
		1,782,673	1,350,155
	Below six months	1,650,973	1,215,389
	Over six months	263,199	245,830
	Allowances for doubtful debts	(131,499)	(111,064)
		1,782,673	1,350,155

		31- Dec -18 Taka	30-June -18 Taka
9(a).	Consolidated trade receivables		
0(0).	Related parties		
	Other than related parties	1,917,202	1 471 63
	other training parties	1,917,202	1,471,631
	Allowances for doubtful debts	(131,499)	1,471,631
	The state of the s	1,785,703	1,360,567
		1,700,700	1,300,307
	Below six months	1,654,003	1,225,801
	Over six months	263,199	245,830
	Allowances for doubtful debts	(131,499)	(111,064
		1,785,703	1,360,567
10 .	Inter-company receivables	SI.	
	Neem Laboratories (Pvt.) Ltd.	51,990	51,137
	ACI Limited	-	465,479
		51,990	516,616
10(a)	Consolidited into annual to be		010,010
10(a) .	Consolidited inter-company receivables		
	ACI Limited	37,200	490,418
		37,200	490,418
11.	Advances, deposits & prepayments		
	Advances:		
	Staffs	460	623
	Suppliers & others	60,326	37,334
	VAT current account	32,700	22,877
	Advance income tax (Note- 11.1)	465,551	403,492
		559,037	464,326
	Deposits:	\$2-5-E	27
	Security deposits	10,664	9,984
	Bank guarantee margin	18,600	18,600
		29,264	28,584
	Prepayments:		
	Prepaid expenses	18,939	5,420
		18,939	5,420
		607,240	498,330
11.1	Advance income tax		
	Opening balance	403,492	283,435
	Paid during the period/year	62,059	120,057
		465,551	403,492
	Adjustment during the period/year		
	Closing balance	465,551	403,492

*			31- Dec -18 Taka	30-June -18 <u>Taka</u>
	11(a).	Consolidated advances, deposits & prepayments		
	2002	Advances:		
		Staff	460	623
		Suppliers & others	61,148	38,157
		VAT current account	34,106	23,170
		Advance income tax	466,523	404,464
			562,237	466,414
		Deposits:		
		Security deposits	10,664	9,984
		Bank guarantee margin	18,600	18,600
			29,264	28,584
		Prepayments:		
		Prepaid expenses	19,558	5,832
			19,558	5,832
			611,059	500,830
	12.	Employee benefits		
		Net defined benefit obligation	31,560	29,519
		Other employee benefits	10,380	9,660
			41,940	39,179
	13.	Other payables		
		Creditor for expenses	198,313	116,945
		Interest payable	18,012	45,834
		Security money payable	11,189	11,049
		Unpaid dividend	85,419	10,960
		Withholding tax and VAT	23,091	3,200
		Provision for workers' profit participation fund	8,173	8,595
			344,197	196,583
	13(a).	Consolidated other payables		
	1.54-4	Creditor for expenses	199,505	117,768
		Interest payable	18,012	45,834
		Security money payable	11,189	11,049
		Unpaid dividend	85,419	10,960
		Withholding tax and VAT	23,255	3,383
		Provision for workers' profit participation fund	8,173	8,595
			345,553	197,589
	14.	Inter-company payables	29	
		ACI Limited	1,208,306	
			1,208,306	8.40

		for the half yea	
		31-Dec-18	31-Dec-17
15.	Revenue	<u>Taka</u>	<u>Taka</u>
10.	Crop Care & Public Health	1,453,360	1,212,869
	Mosquito Coil	109,780	184,363
	Aerosol	275,130	341,033
	Paint	291,171	191,284
	Others		271
	- Chicis	26,115 2,155,556	14,611 1,944,160
15(a).	Consolidated revenue	· · · · · · · · · · · · · · · · · · ·	
	Crop Care & Public Health	1,453,360	1,212,869
	Mosquito Coil	109,780	184,363
	Aerosol	275,130	341,033
	Paint	291,171	191,284
	Others	40,156	28,841
	- Official	2,169,597	1,958,390
	*	2,109,597	1,956,390
16.	Cost of sales		
	Opening stock	1,468,094	1,308,569
	Purchase	1,567,769	1,395,574
		3,035,863	2,704,143
	Closing stock	(1,642,584)	(1,453,243
		1,393,279	1,250,900
	Manufacturing expenses	115,551	129,149
	100 M	1,508,830	1,380,049
16(a).	Consolidated cost of sales		
HADD BOOKER	Opening stock	1,482,299	1,321,252
	Purchase	1,581,940	1,412,063
		3,064,239	2,733,315
	Closing stock	(1,660,104)	(1,471,154
		1,404,135	1,262,161
	Manufacturing expenses	116,833	130,323
		1,520,968	1,392,484
17.	Administrative, selling and distribution expenses		
	Administrative expenses	68,516	54,667
	Distribution expenses	52,775	47,737
	Selling expenses	260,981	260,726
		382,272	363,130
17(a).	Consolidated administrative, selling and distribution		
	expenses		
	Administrative expenses	69,072	55,342
	Distribution expenses	52,775	47,737
	Selling expenses	260,981	260,726
		382,828	363,805

18. Reconciliation of net operating cash flow

	for the half ye	ar ended on
In Taka	31-Dec-18	31-Dec-17
Profit after tax	98,928	101,441
Adjustment for non cash items and others:		
- Depreciation and amortization	31,944	27,878
- Provisions	19,832	(100)
- Net finance cost	(27,822)	(18,439)
- Tax expense	(5,699)	(20,326)
- Contribution to WPPF	(422)	(11,642)
Changes in:		
- Inventories	(225,075)	(123,566)
- Trade and other receivables	(467,275)	(367,909)
 Advances, deposit and prepayments 	(46,851)	1,953
- Trade and other payables, employment benefits'	127,661	(11,911)
Cash generating from operating activities	(494,779)	(422,621)

18 (a). Reconciliation of consolidated net operating cash flow

	for the half ye	ar ended on
In Taka	31-Dec-18	31-Dec-17
Profit after tax	99,629	101,997
Adjustment for:		
- Depreciation and amortization	32,255	29,605
- Bad debts and inventory loss/(recovery)	20,046	(100)
- Net finance cost	(27,822)	(18,439)
- Tax expense	(5,156)	(20,186)
- Contribution to WPPF	(422)	(11,642)
Changes in:		
- Inventories	(226, 159)	(129,296)
- Trade and other receivables	(459,893)	(374,837)
- Advances, deposit and prepayments	(48,170)	3,218
- Trade and other payables, employment benefits'	123,546	(8,098)
Cash generating from operating activities	(492,146)	(427,778)

19. Segment reporting

The Company has four reportable segments, as described below, which are the Company's strategic divisions. The strategic divisions. The strategic divisions are products and are managed segments and marketing strategies. For each of the strategic divisions, the Company's CEO reviews internal management reports at least on a quartery basis. The following summary describes the operations in each of the Company's reportable segments:

Crop Care and Public Health (CC & PH) To manufacture and sell crop care and public health products.

To manufacture and sell mosquito coil products

Mosquito Coll (M Coil)

Aerosol Paint

To manufacture and sell aerosol and air freshener products.

To manufacture and sell of paint products.

Flaures in '000'

	CCSPH	I	M Coil	oil	Aerosol	lose	Paint	Ħ	Unallo	Unallocated	Total	la
Parliculars	Half year ended on	ded on	Half year ended on	nded on	Half year	Half year ended on	Half year ended on	no papua	Half year	Half year ended on	Half year ended on	no papus
	31-Dec-18	31-Dec-17	31-Dec-18	31-Dec-17	31-Dec-18	31-Dec-18 31-Dec-17	31-Dec-18 31-Dec-17	31-Dec-17	31-Dec-18	31-Dec-17	31-Dec-18	31-Dec-17
	Taka	Taka	Taka	Taka	Taka		Taka	Taka	Taka	Taka	Taka	Taka
Segment revenue:												
External revenues	1,453,360	1,212,869	109,780	184,363	275,130	341,033	291,171	191,284	26,115	14,611	2,155,556	1,944,160
Inter-segment revenues					(1) es		W		14,041	14,230	14,041	14,230
Total revenue	1,453,360	1,212,869	109,780	184,363	275,130	341,033	291,171	191,284	40,156	28,841	2,169,597	1,958,390
Financing costs	(69,233)	(53,386)		8	53	E	(14,456)	(7,658)	(103)	(424)	(103,792)	(61,468)
Depreciation	(15,945)	(15,165)	(10,371)	(909'6)	(2,858)	(2,239)	(2,256)	(1,942)	(826)	(653)	(32,255)	(29,605)
Cost of sales excluding depreciation	(896,221)	(733,411)	(92,484)	(162,219)	(246,692)	(318,885)	(226,694)	(129,943)	(35,604)	(25,812)	(1,497,695)	(1,370,270)
Operating expenses excluding depreciation	(306,789)	(290,593)	(4.212)	(2,176)	(4,456)	(3.073)	(58,143)	(60,287)	(245)	(284)	(373,845)	(356.413)
Other income /(expense)	1,484	2,074		÷	387	118	824	526		8	2,696	2,718
Profit before tax	139,324	116,269	2,578	9,844	20,435	16,106	(9,076)	(7,619)	3,272	1.618	156,532	136,218
Reportable segment assets	3,404,179	3,113,954	582,716	819,497	1,124,167	610,415	503,468	400,987	904,123	1,158,347	6,518,653	6,103,200
Reportable segment liabilities	2,559,086	1,203,632	33,190	25,024	297,130	283,780	144,368	899,668	1.047,493	1.997.839	4.081.267	3 607 943

20. Figures have been rounded off to the nearest '000' Taka and previous period's figures have been rearranged to conform to current period's presentation.