

ACI Formulations Limited

Third Quarter Report 2011

ACI Formulations Limited
Statement of Financial Position
as at 30 September 2011
Unaudited

Figures in '000'

	<u>30 -Sep- 2011</u>	<u>31- Dec- 2010</u>
	<u>Taka</u>	<u>Taka</u>
<u>Assets</u>		
Non-current assets		
Property, plant and equipment		
At cost/revaluation	1,206,602	1,124,225
Less: Accumulated depreciation and impairment loss	41,829	6,569
	1,164,773	1,117,656
Capital work-in-progress	26,809	13,476
Investment	2,427	3,599
Total non-current assets	1,194,009	1,134,731
Current assets		
Inventories	528,187	699,820
Trade receivables	443,509	577,768
Advances, deposits and prepayments	143,075	109,561
Inter-company receivables	291,048	68,426
Cash and cash equivalents	32,918	51,027
Total current assets	1,438,737	1,506,602
Total assets	2,632,746	2,641,333
<u>Equity and liabilities</u>		
Shareholders' equity		
Share capital	300,000	300,000
Revaluation surplus	693,376	693,376
Retained earnings	571,473	588,554
Total equity	1,564,849	1,581,930
Liabilities		
Long term liabilities	100,030	125,691
Current liabilities		
Bank overdraft	55,275	26,212
Short term bank loan	584,346	634,785
Long term bank loan- current portion	21,933	21,243
Trade payables	64,261	61,364
Other payables	103,145	85,769
Inter-company payables	8,962	7,928
Current tax liability	129,945	96,411
Total current liabilities	967,867	933,712
Total equity and liabilities	2,632,746	2,641,333

M Anis Ud Dowla
Managing Director

Muallem A Choudhury
Chief Financial Officer

ACI Formulations Limited
Income Statement
for the nine month period ended 30 September 2011
Unaudited

	<u>Figures in '000'</u>			
	<u>Jan to Sep 11</u>	<u>Jan to Sep 10</u>	<u>July to Sep 11</u>	<u>July to Sep 10</u>
	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>
Revenue	1,735,289	1,254,543	500,435	268,928
Cost of sales	(1,358,207)	(996,418)	(416,305)	(239,413)
Gross profit	<u>377,082</u>	<u>258,125</u>	<u>84,130</u>	<u>29,515</u>
Administrative, selling and distribution expenses	(224,995)	(193,934)	(73,344)	(58,878)
Results from operating activities	<u>152,087</u>	<u>64,191</u>	<u>10,786</u>	<u>(29,363)</u>
Other income	8,909	10,043	3,151	1,120
Financing costs	(57,449)	(47,461)	(16,319)	(12,138)
	<u>103,547</u>	<u>26,773</u>	<u>(2,382)</u>	<u>(40,381)</u>
Provision for contribution to WPPF	(5,177)	(1,339)	119	2,019
<i>Profit before taxation</i>	<u>98,370</u>	<u>25,434</u>	<u>(2,263)</u>	<u>(38,362)</u>
Tax expenses	(25,451)	(7,627)	1,226	9,684
Profit after tax	<u><u>72,919</u></u>	<u><u>17,807</u></u>	<u><u>(1,037)</u></u>	<u><u>(28,678)</u></u>
Earnings per share (EPS)	<u><u>2.43</u></u>	<u><u>0.59</u></u>	<u><u>(0.03)</u></u>	<u><u>(0.96)</u></u>

M Anis Ud Dowla
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ACI Formulations Limited

Statement of Comprehensive Income
for the nine month period ended 30 September 2011
Unaudited

Figures in '000'

	<u>Jan to Sep 11</u>	<u>Jan to Sep 10</u>	<u>July to Sep 11</u>	<u>July to Sep 10</u>
	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>	<u>Taka</u>
Profit for the period- January to September 2011	72,919	17,807	(1,037)	(28,678)
Other Comprehensive Income	-	-	-	-
Total other comprehensive income net of tax	-	-	-	-
Total comprehensive income	<u>72,919</u>	<u>17,807</u>	<u>(1,037)</u>	<u>(28,678)</u>

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ACI Formulations Limited

Statement of Changes in Equity
for the nine month period ended 30 September 2011
Unaudited

Figures in '000'

<u>Particulars</u>	<u>Paid up capital Taka</u>	<u>Revaluation surplus Taka</u>	<u>Retained earnings Taka</u>	<u>Total Taka</u>
Balance as at 1 January 2011	300,000	693,376	588,554	1,581,930
Comprehensive income for the period				
Profit for the period- January to September 2011	-	-	72,919	72,919
Total other comprehensive income net of tax	-	-	-	-
Total Comprehensive income for the period	-	-	72,919	72,919
Contributions by and distributions to owners of the Company				
Issue of bonus shares		-		-
Dividends to owners of the Company	-	-	(90,000)	(90,000)
Total contributions by and distributions to owners of the company	-	-	(90,000)	(90,000)
Balance at 30 September 2011	300,000	693,376	571,473	1,564,849
Balance at 30 September 2010	300,000	76,329	509,014	885,343

M Anis Ud Dowla
Managing Director

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Chief Financial Officer

ACI Formulations Limited
Statement of Cash Flows
for the nine month period ended 30 September 2011

Unaudited

Figures in '000'

	Period ended 30 September 2011	Period ended 30 September 2010
	Taka	Taka
A) Cash flows from operating activities		
Cash received from customers	1,647,976	1,475,449
Cash received from other income	8,909	9,333
	1,656,885	1,484,782
Cash received/(paid) from/(for):		
other receivables	-	(113)
purchase of inventory	(1,150,102)	(1,078,035)
operating expenses	(206,856)	(206,532)
other payables	1,180	(327)
payment for WPPF	(6,460)	-
advances, deposits and prepayments	(4,920)	(2,439)
	(1,367,158)	(1,287,446)
Cash generated from operating activities	289,727	197,336
Financing cost	(57,449)	(47,461)
Income tax	(28,593)	(49,699)
	(86,042)	(97,160)
<i>Net cash inflows/(outflows) from operating activities</i>	203,685	100,176
B) Cash flows from investing activities		
Acquisition of property, plant and equipment	(82,377)	(9,274)
Investment	1,172	(1,713)
Sale proceeds from property, plant and equipment	-	6,200
Payments for capital work-in-progress	(13,333)	(18,048)
<i>Net cash used in investing activities</i>	(94,538)	(22,835)
C) Cash flows from financing activities		
Inter-company receivable/payable received/(paid)	(16)	(7,459)
Dividend paid	(87,031)	(71,445)
Short term bank loan received/(paid)	(50,439)	(38,961)
Long term bank loan received/(paid)	(18,832)	(9,457)
<i>Net cash from/(used in) financing activities</i>	(156,318)	(127,322)
D) Net increase/(decrease) in cash and cash equivalents (A+B+C)	(47,171)	(49,981)
E) Cash and cash equivalents at 1 January	24,815	4,455
F) Cash and cash equivalents at 30 September (D+E)	(22,356)	(45,526)

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ACI Formulations Limited
Notes to the financial statements
for the nine month period ended 30 September 2011
Unaudited

1 Selected explanatory notes:

These financial statements have been prepared in line with Accounting Policies as adopted in the preparation of financial statements for the year ended 31 December 2010. This interim financial report includes only those selected explanatory notes as were deemed appropriate for better understanding of unaudited financial statements.

	Figures in '000'	
	<u>30- Sep -11</u>	<u>31- Dec -10</u>
	<u>Taka</u>	<u>Taka</u>
2 Fixed asset at cost/ revaluation:		
Fixed assets at cost less accumulated depreciation	462,798	411,968
Fixed assets at revaluation less accumulated depreciation	<u>701,975</u>	<u>705,688</u>
	<u><u>1,164,773</u></u>	<u><u>1,117,656</u></u>
3 Inventories		
Raw materials	190,971	211,189
Packing materials	78,481	82,267
Finished goods	229,879	280,421
Work-in-process	-	29
Stock in transit	20,477	119,445
Other inventories	<u>16,630</u>	<u>14,513</u>
	536,438	707,864
Less: Provision for slow moving Inventory	<u>(8,251)</u>	<u>(8,044)</u>
	<u><u>528,187</u></u>	<u><u>699,820</u></u>
4 Trade receivables		
Receivables due over six months	125,805	131,615
Receivables due below six months	<u>317,704</u>	<u>446,153</u>
	<u><u>443,509</u></u>	<u><u>577,768</u></u>
5 Advance, deposits & prepayments		
Advance tax	110,606	82,013
Advance to suppliers	16,017	14,269
Staff advances	5,575	7,828
Security money and tender deposits	6,518	5,052
Prepayments	<u>4,359</u>	<u>399</u>
	<u><u>143,075</u></u>	<u><u>109,561</u></u>
6 Long term liabilities		
Staff gratuity provision	6,775	4,830
Deferred tax liabilities	64,211	72,295
Long term bank loan	<u>29,044</u>	<u>48,566</u>
	<u><u>100,030</u></u>	<u><u>125,691</u></u>

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